

## LEARNING HOW TO USE TRUE COLORS

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What True Colors type would you choose to:

Balance your checkbook.

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Talk to the mechanic about repairing your car

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Answer the phone when a phone solicitor calls.

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Talk to your boss for you about a raise.

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Hold a bake sale on the sidewalk in front of WalMart

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Take your place at an audit with the IRS

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Take your place in a game of Pictionary

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Take your place in Las Vegas at the poker table

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Talk with the County Building Inspector when you want to add onto your house

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Fly the jet you take on vacation

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Teach you how to sky dive

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Manage your investments

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Buy a new car for you

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Clean your house

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Wait on you at a restaurant

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Serve wine to your mother-in-law

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Teach your children at school

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Be in charge of evaluating your work performance

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Tell you about a death in the family

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Help you decide what to do about your drug addicted son

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Help you buy a new computer

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Now look back over your answers. Imagine for a minute that what is now your palest color is actually your strongest color. How might your answers differ? How would individuals with other color types have given a different answer and why?